

Agresso Overview

CEO: Chris Ouwinga
President: Shelley Zapp, Agresso - North America
Founded: 1980
Employees: 2,160

Corporate Revenue: \$250 Million*
Dutch Stock Exchange: U4AGR
**Corporate Parent, Unit4Agresso is \$450 Million overall*

Agresso - North America is a wholly owned subsidiary of Unit4Agresso, based in the Netherlands.

Summary

Agresso is the ERP Market's *Definition of Agility* and the leader in a new multi-billion dollar cross-vertical niche emerging worldwide that it calls "BLINC" – Businesses Living IN Change. These post millennium businesses, largely in Agresso's "sweet spot" services segment, are characterized by almost frenetic levels of dynamic business change -- requiring post-implementation agility that cannot be accommodated by the perennial ERP solution giants.

Today, Agresso's unique underpinning architecture is being enjoyed by thousands of BLINC organizations, with over 1,100,000 worldwide users. The company is focused on correcting the CxO's longstanding and expensive re-architect-or-die assumptions promoted by the ERP leaders. Their lack of post-implementation agility is cutting deep into corporate margins. Agresso is ERP ... with NO Expiration Date™.

Solution

Enterprise Software for People-Centric Businesses

Agresso Business World 5.5

Agresso is one of the top five worldwide providers of enterprise software solutions for companies in the public sector and professional services organizations within the mid-market, targeting companies between \$50 million to \$1 billion in revenue. The company's 25 year history of addressing and understanding the very mid-market which it operates within, has earned the company a reputation for solution prowess and service excellence. Agresso Business World 5.5 is a cutting-edge, fully-integrated [Financial Management](#), [Human Resources and Payroll](#), [Procurement Management](#), [Project Cost and Billing](#), [Reporting and Analytics](#), and [Business Process Automation](#).

Large, Established and Highly-Satisfied Customer Base

Agresso is deployed globally in over 2,400 companies and organizations. Agresso enjoys market leadership positions for its public sector and professional services solutions in over 100 countries including France, Germany, Spain, Netherlands, Belgium and Denmark. The company is now driving aggressively into the U.S. and Canadian market backed by a \$34 million R&D engine. Agresso's customer base is a balanced blend of repeat buyers, such as the British House of Commons, capital cities like Oslo and Stockholm, Red Cross, LogicaCMG, Saab and Det Norske Veritas as well as newer clients such as Department for International Development, Red Bee Media (BBC), Bravida, Fjord1, House of Lords and the University of Surrey.

Multi-Currency, Multi-Language, Multi-Company – and Multi-CHANGE

Today's global organizations, particularly those in rapid-change mode that are the heart of Agresso's customer base, are requiring their underlying technology solutions to go beyond pre-implementation flexibility. Agresso Business World allows your corporate information system to change as rapidly and as often as needed. The business information model can be reconfigured – easily and without rearchitecting – moving analysis and reporting elements in pieces or as a unit. Several Agresso customers have likened this capability to the assembly and reassembly of interconnecting Lego bricks.

Beyond Financial Metrics and Analytics

Agresso's user interface is easily tailored to individual users, groups and organizational needs. Key performance indicators are transferred actively via the Agresso Reporting Engine or passively via corporate and individual portals. When pre-established conditions occur, the business process automation tool, IntellAgent highlights exceptions by sending alerts to the user's desk, e-mail inbox or cell phone. Graphical tools can customize the information as desired. The embedded workflow engine routes tasks to the appropriate user according to simple business rules – for both financial and non-financial data. Secure intranets and extranets drive the right employees, vendors, partners and customers to targeted information.

Technology

- N-Tier web-based scalable architecture
- .NET Framework
- XML based data sharing
- Unified secure access to information via web services
- Choice & independency
 - Ultra Thin & Smart client
 - Portal and browser independent
 - Middleware independent
 - SQL Server, Oracle and MySQL support

Contact Information

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